

## Loan Participation Opportunity November 2025

We are pleased to present an opportunity to purchase a participation in a high-quality member business loan. The CU originator of the loan has a good track record for quality originations and will hold 10% and service the loan on behalf of participants.

Loan Type: Commercial Real Estate

Property Type: Fully occupied multi-tenant industrial

Loan Purpose: Refinance

Property Location: Newburgh, New York

Loan Amount: \$7,207,128.00
Participation Available: Up to \$3,500,000

LTV: 67.2% LTV

Note Rate: 6.99% for 5 years

Servicing Spread: 0.50%

Net Rate to Buyer: 6.49%

Loan Term: 5 years

Price to Seller: 100.25

Repayment: Payments based on 30-year amortization. UW using 25-yr. am. Collateral: First Deed of Trust and Assignment of Rents on property.

Guarantees: One full unlimited personal guarantee provided

Arrangement Fee: 25 basis points of the participation paid by the buyer.

## Other Factors:

The property was renovated in 2023 and is now fully occupied.

The property has two 2-story buildings housing 13 tenants. No tenant>14% of rentable SF.

The property has 88,000 SF on 2.76 acres.

UW DSCR 1.3x using 25-year am.; Global DSCR> 1.25x.

Guarantor FICO 789. CNW>\$9 mm. CLiq \$1 mm.

If you would be interested in learning more about this opportunity, please contact Judy Sandberg at <a href="mailto:judysandberg@gsgllc.com">judysandberg@gsgllc.com</a> or 540-773-5800.